

**THE CITY OF FAIRVIEW HEIGHTS
BUSINESS ALLIANCE COMMISSION (BAC)
Tuesday, February 19, 2019 – 1:30 p.m.
Meeting Room A
10025 Bunkum Road, Fairview Heights, IL**

Committee Members in attendance – Chuck Daily, Bill Poletti, Samantha Carter, Robert Triplett, Charles Kassly, Don Barkley & Van Johnson

Committee Members absent –Michael Hagen, Richard Avdoian

Other Aldermen and Elected Officials in attendance –

Staff in attendance – Paul Ellis

Recorder – Wendi Gorney

Public Participation

None

Approval of Minutes

Robert Triplett made a motion to approve the January 15, 2019 minutes. Seconded by Don Barkley. Motion passed on voice vote.

Economic Development Director's Report

Director Ellis presented his report. The Commission discussed the following:

- Economic Development Strategy group had their first meeting February 15, 2019. Will focus on Real Estate and Demographic Analysis to give us “Everything you want to know about Fairview Heights” to move it forward economically. There will be an Open House for the public held at the library the end of April.
- CBL has received a letter of intent for the SEARS building, along with a plan for redevelopment.
- The REC is a finalist for a Building Award given by St. Louis Business Journal.
- Four Points is under new ownership, Cloud 9 Hospitality, Inc. Hilario Grossi is the new manager.
- Corbin Holdings will be closing on the Toys r Us and Babies r Us buildings February 26, 2019. They intend to develop the property. Paul will be supplying them a list of businesses who have inquired about the property.
- Drury Inn will be undergoing a complete renovation March – May 2019, costing approximately \$2-3 million.
- Business Incubator is still in the planning stages. Jay Hoffman is supportive and has been working on it in Springfield. There will be a meeting with him on Monday, February 25, 2019.
- Steak n Shake has a franchisee interested in the property.

Monthly Revenue Reports

Director Ellis presented the sales tax report. The City is down for January -6.9%, or \$64,749.21 and year to date is up 0.01%, or \$64,137.24.

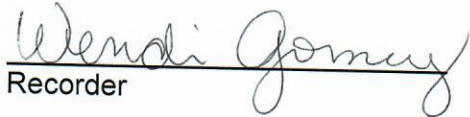
The council expressed their interest in seeing the numbers from the Food and Beverage Tax and the Hotel/Motel Tax. Paul Ellis said he is working on a dashboard with those reports.

Concerns of the new Illinois 2% tax administration fee and its effect on the city tax revenue. Gina Rader, Director of Finance, is working on that.

The next meeting is scheduled for March 19, 2019 at 1:30 p.m.

Adjournment 2:31 p.m.

Submitted By:


Recorder