

**THE CITY OF FAIRVIEW HEIGHTS  
BUSINESS ALLIANCE COMMISSION (BAC)  
Tuesday, September 18, 2018 – 1:30 p.m.  
Meeting Room A  
10025 Bunkum Road, Fairview Heights, IL**

**Committee Members in attendance** – Chuck Daily, Robert Triplett, Don Barkley, Richard Avdoian, Michael Hagen, & Van Johnson (1:40 p.m.)

**Committee Members absent** – Bill Poletti, Charles Kassly, & Samantha Carter

**Other Aldermen and Elected Officials in attendance** –

**Staff in attendance** – Paul Ellis & Alaysia Mitchell

**Recorder** – Alaysia Mitchell / Becky Thompson

**Public Participation**

None

**Approval of August 21, 2018 Minutes**

Motion and second were made by Richard Avdoian/Don Barkley to approve the August 21, 2018 minutes. The motion carried by voice vote and was unanimous.

**Economic Development Director's Report**

Director Ellis presented his report. The following items were discussed:

- Commission discussed what kind of RFP would be needed for the development of an Economic Development Strategy
- Urban Land Institute's (ULI) final report and discussion of the 72 acres and Fairview Plaza
- The two Toys "R" Us properties did not sell during last month's auction
- Discussed creating a business incubator in Fairview Heights
- Held an inaugural Encore Entrepreneur Roundtable on August 30<sup>th</sup> and was successful, with 30 entrepreneurs
- Director will be in Atlanta for International Economic Development Council (IEDC) moderating a panel reporting on national efforts to support older entrepreneurs
- On October 30<sup>th</sup>, there will be a Franchise Fair in the Recreation Room of City Hall

Director Ellis discussed the attachments to his report, retail trends, generational differences and buying/shopping patterns.

Director Ellis announced the HHGregg location is still in process, Dandy Inn will be a Motomart, and there is nothing to report at this time with the Logan's property.

**Overview of PACE Financing**

PACE Financing is an equity stack financing tool that pays for energy and water-related conservation measures (ECMs) in a ground up or building improvement construction project.

Director is looking at this as a part of incentive package. This will be introduced to council at the Community Committee meeting.

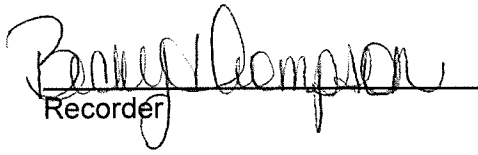
**Monthly Revenue Reports**

Director Ellis presented the sales tax report. The City is up 1.2%, or \$7,300.17 for August, but year to date is down 9.49%, or \$56,056.60.

The next meeting is on October 16, 2018 at 1:30 p.m.

**Adjournment 2:30 p.m.**

Submitted By:

  
Recorder